

AVECTRIS PRESS RELEASE

Avectris is the new full-service provider for iManage in Switzerland

Baden, Switzerland/London, 1st July 2020 – IT services provider Avectris is a new full-service partner for iManage, the leading document and email management solution provider for law firms and legal departments. After many years of operating iManage solutions for numerous Swiss law firms, Avectris is now an official iManage implementation partner with a total of 15 certified consultants and engineers. In addition, Avectris provides hosting services for iManage customers in Switzerland.

IT services provider Avectris has expanded its strategic product portfolio to offer iManage product and implementation. iManage is the world's leading provider of email and document management products and solutions that integrate artificial intelligence. iManage is used by more than 3,500 companies around the world in the legal, financial services and professional services sectors. Thanks to the collaboration between iManage and Avectris as certified implementation partner, companies will be able to access the iManage Work 10 email and document management system directly through Avectris, with all customer data hosted within Switzerland in compliance with European/Swiss data jurisdiction laws.

Fully-developed industry solution for complex market segments

Avectris has adopted a company strategy that is aimed at becoming one of the leading IT services providers for Swiss SMEs in selected market segments. To achieve this, it focuses on high-quality industry solutions for its target segments in the area of applications. Avectris offers these solutions from Switzerland, for Switzerland. At the same time, the company hopes that it will continue to grow with its strategic partners. Avectris and iManage are an excellent match, because document management is practically part of Avectris' DNA. This is, in part, due to the company's extensive experience in the opera-

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IT. Simply personal.

tion of critical infrastructures and numerous successful projects along the Microsoft product range, from individual SharePoint solutions through to audit-proof archival. The iManage product portfolio includes a secure, fully developed email and document management system. iManage Work 10 is designed to work the way legal professionals and other knowledge professionals want to work. Its intuitive, modern user interface, deep integrations with Microsoft Office and Outlook, and advanced security and governance capabilities enable users to work more collaboratively, productively and safer. Avectris is confident that the Swiss market will be impressed, too. Swiss iManage clients benefit from a Swiss implementation partner on a par with them and which can provide the chosen solution securely and in the expected Swiss quality.

Moving forward together

With the partnership, Avectris will have 15 consultants/engineers trained and certified in iManage Work 10. Avectris will also offer additional products from iManage in the coming months. Thomas Wettstein, CEO of Avectris, has high hopes for the future: "Here at Avectris, we strive to help our customers become more successful every day and to inspire them with fully developed solutions. iManage and its suite of solutions makes it the perfect match for us. We look forward to serving Swiss customers locally and from a single source as implementation partner." Geoff Hornsby, General Manager, EMEA, iManage, said of the partnership: "iManage works with the best partners all over the world. We are very pleased to have Avectris as our implementation partner and to expand the availability of iManage solutions in Switzerland. Together, we can serve Swiss companies locally and comprehensively."

First success for Avectris in Switzerland

Avectris' Swiss customer base includes several well-known law firms and financial services companies. The IT service provider is thus familiar with the unique aspects of the Swiss legal and financial landscape. In turn, companies receive an above-average level of professional support to ensure their requirements for a customised email and document management system are met. Avectris held initial talks about the new product portfolio with potential customers during the early stages of the partnership with iManage. This was due to the fact that Avectris already operates several infrastructure environments in its customer environment. The company has already won two new clients: one for a new launch, including operations, and one in the area of integration services.

About Avectris

Avectris is an experienced IT service provider for medium-sized Swiss companies primarily in the service provider, finance, healthcare, industrial, legal, public and utility sectors. As a professional partner on eye-level, Avectris offers its customers comprehensive one-stop IT services. The focus is on hybrid cloud solutions, outsourcing, SAP S/4HANA, collaboration, IT Service Management and consulting services with main emphasis on IT education, IT infrastructure, IT security and business continuity. The company is located in Baden, Wallisellen and Wangen (ZH) has around 380 employees. www.avectris.ch

About iManage

iManage transforms how professionals in legal, accounting and financial services get work done by combining artificial intelligence, security and risk mitigation with market-leading document and email management. iManage automates routine cognitive tasks, provides powerful insights and streamlines how professionals work, while maintaining the highest level of security and governance over critical client and corporate data. With US headquarters in Chicago and EMEA headquarters in London, iManage has approximately 700 employees worldwide. Over one million professionals at over 3,500 organizations in over 65 countries – including more than 2,500 law firms and 1,200 corporate legal departments – rely on iManage to deliver great client and corporate work – securely.

www.imanage.com

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